

## GET READY FOR TAX SEASON: Part 1

**NEW PSMailers features make light work of busy tax prep**



### Time to gear up for tax season!

That means taking the time now to prepare and check PSMailers systems to make sure they are running in top condition, ready to handle the folding and sealing demands of tax season.

### Need service? Call 800-504-4102.

We offer new service pricing to suit a range of budgets; and ask about our Hot Swap Service\* for customers out of service range, out-of-order machines can be exchanged for a working model at no charge.

### Time for an upgrade or new system?

Call 800-464-5030 for a quote. All models now feature stronger ramp feeds for heavy use, plus new sturdier packaging to protect your PSMailers investment during shipping.

### Don't forget the documents!

A wide range of self-sealing documents are available for every application and need your customers may have. For more information, check out [www.psmailers.com](http://www.psmailers.com).

\*Annual Hot Swap Service Agreement required

## GET READY FOR TAX SEASON: Part 2

**Tax Presentation Folders for a professional touch**

For a personal, professional touch to important tax and legal documents, project proposals and other presentation documents, Wilmer provides an excellent selection of Presentation Folders. Optional features available to meet a variety of needs and budgets:

- One-part or two-part design
- With or without pocket
- Optional plastic binding strips to give reports a professional finished look



### See you next year!

If you missed our tax forms this year, have no fear! Just keep Wilmer in mind for next year – and remember to order early!



## WANT A HAPPIER NEW YEAR?

**10% Rewards!**  
Get up to \$1,000\*  
Wilmer custom+PLUS Rewards

Good news for the new year: our CustomPlus Rewards program continues in 2018! For all new Custom Orders placed with Wilmer you'll receive a 10% cash reward. Your cash reward (up to \$1,000!) will be loaded onto your Wilmer Rewards Visa® card. Visit [4wilmer.com/rewards](http://4wilmer.com/rewards) for all the details on our line of Custom Products and exclusive services. Instant cash + Great products + Great service + Great performance are all yours with the CustomPlus Rewards program. Happier New Year to you!

**Cash in with CustomPlus**

## Security Is In The Bag!

**Wilmer Deposit Bags protect coins, currency & checks**

Wilmer offers not one, not two, but THREE levels of security to keep money safe:

- **TripLok®** - Currency Security Bags meet stringent Federal Cash Security Bag requirements and specifications. Thin, yet strong and highly durable film technology improves overall efficiency.
- **SafeLok®** - Patented Deposit & Cash Transfer Bags incorporate Press2Lok seal technology, utilizing a high security void tape with an inline closure.
- **CoinLok®** - The Tamper-Evident Plastic Coin Bag is the safe alternative to canvas bags. Strong and water resistant these bags are designed to hold up to 50 lbs. of coins.



**THAT'S THE TICKET!**  
Wilmer Deposit Tickets priced to do the job

Documentation is critical for tracking deposits. Wilmer Deposit Tickets are economically priced to get the job done right. Features include:

- Wrap around cover
- Available in up to three parts
- Personalize with company name, address and bank information
- MICR numbering available
- Quantities start at 200 tickets

## HOT!! Cannabis Labels

The increase in legalized and medical marijuana across the United States has created a hot new market for product labels to promote, inform and meet regulatory requirements. Applications include cannabis, concentrates, vaping, dabbing, edibles and medical usage.



**Wilmer Cannabis Labels are ideal for:**

- Branding, marketing and shelf appeal
- Product information
- Regulatory information
- Window Signage – double-sided printing for twice the exposure

**Options include:**

- Vibrant, full-color printing and full-color foil effects
- Variable content: batch multiple versions
- Hand or machine application
- Low minimums
- Barcoding

To find out more, contact Wilmer Customer Service at **800-443-8847** or [cs@wilmerlabels.com](mailto:cs@wilmerlabels.com).

## California Rx Pad Updates

**NOW WITH REQUIRED CHECK BOXES**

One of the requirements for California prescription forms, according to California Health and Safety Code Section 11162.1, is six quantity check off boxes that the prescriber can use to indicate the quantity of refills for that script. Scripts without checkboxes next to the amount of refills are considered non-compliant by some pharmacies and auditors in the state who could deny patient prescriptions. Last fall, Wilmer updated all California stock and art guidelines for laser Rx sheets to be in compliance with the new California code. To avoid confusion and the risk of denied prescriptions, we encourage customers to stock up on the new compliant California Rx pads.



## EFFECTIVE JANUARY 1, 2018 Washington Authorization Form for Medical Marijuana

Effective January 1, 2018, the State of Washington law requires that all healthcare professionals who authorize the use of marijuana for medical purposes use tamper-resistant paper with a specially designed logo/seal. The forms also must have one or more of these features:

- Prevent copying of the paper
- Prevent the erasure or modification of information on the paper
- Prevent the use of counterfeit authorization
- Full 8-1/2 x 11 sheets are priced the same as all other non-imprinted laser Rx sheets from Wilmer
- Stocked in Ontario, CA for quick delivery

*NOTE: These are for Medical Marijuana Authorization only and cannot be used to print any other prescriptions. Every script written in the state of Washington must be on board approved scripts that meet Washington's regulations (RCW 18.64.500)*



# Doug's Dialog

By Doug Apple, Vice President and General Manager, Wilmer

## PUTTING THE NEW IN "HAPPY NEW YEAR!"

Innovation is the key to business success. In fact 38 out of the top 100 global innovators are in the United States, and the U.S. leads the globe in R&D spending.\*



New products, new services, new technologies all provide a clear path to expanding your customer base and building a sustainable, successful business. A quick scan of this newsletter and you'll see that Wilmer takes this approach seriously. We are pleased to introduce a number of new products, particularly in the growing healthcare industry, and we continue to develop improvements and innovations on flagship products like PSMails. Thank you for trusting Wilmer for your business products needs. **Here's to putting more NEW in your New Year!**

\*Source: The Capital Group Companies



PO Box 2237  
Dayton, Ohio 45401-2237

RETURN SERVICE REQUESTED

## Kentucky Laser Rx Sheets

Kentucky



Wilmer is proud to add Kentucky to our growing line of Laser Rx Sheets that meet and exceed federal and specific state guidelines. On the shelf and ready to ship, Kentucky Laser Rx Sheets are available at the same great price as our other Laser Rx Sheets. Features and options include:

- 8 1/2" x 11 sheet with script (5 1/2" x 4 1/4") in the upper left hand corner
- Perforated around the script for easy tear off
- 500 per package
- Plain or imprinted
- Meets Kentucky guidelines found under 902 KAR 55:105



**NEW!**

(Note: software should print the six quantity check boxes, statement at the bottom of the script, and refill options)

## 3 Reasons

### to Choose Wilmer Laser Checks

Laser checks are a staple of daily business operations. Three good reasons why Wilmer is the best source to meet customer demands are the unbeatable quality, price and service we deliver. Check it out:

- Three different tiers for all check needs
- Multiple color and pantograph options
- Black imprint checks now have a 3-day turn time (Tier 1 & 2)
- Hologram security option also available



## NEW!

### Safeguard-Compatible Envelope



You asked and Wilmer delivers! The extensive Wilmer lineup of envelopes now includes **WSCGE-2213**, a double-window envelope with inside tint that matches Safeguard specs for SGCE-2213:

- 4 1/2" x 8 7/8" overall size
- Top window measures 7/8" x 3 1/2"; 5/16" from left, 2 15/16" from bottom
- Bottom window measures 1 1/8" x 3 5/8"; 3/4" from left, 1" from bottom

### Wilmer Sales Reps

Name, Location & Phone Number

**Tom Jackson**.....800.497.8687  
Portland, OR

**Bob Menker**.....800.408.2372  
Dayton, OH

**Rick Osterholt**.....800.767.9979  
Orlando, FL

**Bob Post**.....800.653.3622  
Los Angeles, CA

**Eric Schroeder**.....800.983.8660  
Chicago, IL

**Greg Stalker**.....800.767.5265  
Atlanta, GA

**Jack Techtmann**.....866.765.5106  
Philadelphia, PA

**Mark Travers**.....877.977.0085  
Dallas, TX

**Strategic Dealer Consultants**

**Mark Christian**.....937.972.7461  
Dayton, OH

**Rhonda Perry**.....614.949.0685  
St. Petersburg, FL

**Dan Wilson**.....714.604.6833  
Orange, CA

### How to Reach Wilmer Customer Service

Customer Service **800.4WILMER**

Phone/Fax.....800.494.5637  
800.553.4849 fax

Presentation Folders.....888.567.7373  
866.902.6978 fax  
cs@wilmerfolders.com

Labels.....cs@wilmerlabels.com  
800.443.8847

Digital.....cs@wilmerdigital.com  
800.443.8847 option#2

Email.....wcs@4wilmer.com  
(customer service)

wilmer@4wilmer.com  
(marketing)

artwork@4wilmer.com  
(artwork files only)

Website.....4wilmer.com

Mail Order Requests.....Wilmer  
515 W. Sycamore St.  
Coldwater, OH 45928

Email Invoicing.....wcs@4wilmer.com  
Requests

Wilmer online portal.....yourwilmer.com

Earn cash back on your reloadable, prepaid Wilmer VISA® Rewards Card.

**2018**

WIN WITH WILMER!



**Rewards**

Visit [4wilmer.com/rewards](http://4wilmer.com/rewards) for details or call 800.4WILMER (800.494.5637)