News & Notes exclusively for our Distributors - Vol 28 Issue 1 Winter 2023

# **NEW YEAR, NEW ITEM!**

PSMailers machine dust covers improve longevity

New additions have been added to Wilmer's PSMailers accessory line: PSMailers machine dust covers! Designed to protect your customer's machines from dust, debris and overhead lighting when not in use, dust covers keep things tidy and improve the longevity of machine life. Three different sizes are available to fit our low, medium and high-volume models. Want to make it a bundle? Order a machine and compatible cover and save money! To view Wilmer's list

To place an order, contact Wilmer **Customer Service at** wcs@4wilmer.com or call 800-494-5637.



W 4.25" x 5.5"

# **JUST WHAT THE** DOCTOR ORDERED

New features available in our Bond Rx pads

We've expanded our offering of Bond Rx products! When non-controlled substances are prescribed, or doctor excuse notes are needed for work or school, Wilmer's Bond Rx pads are the perfect solution.

For detailed information on our growing line of prescription pads, including the new sizes added as standard options, visit 4wilmer.com



8.5" x 5.5"

# **GETTING BRANDS NOTICED**

### Notepads for business stationery

Notepads can be used many different ways in your customer's business. Wilmer's notepads are an easy and cost-effective way to keep a brand top-of-mind. As the end-user jots down notes, the company logo will be noticed every time.

### **Product details:**

- Standard and custom sizes available
- Full color printing available
- 24# Bright White Paper Cardboard backing and binding

In addition to being a business essential that rounds out stationery sets, notepads make excellent promotional products that people appreciate. Contact Wilmer

customer service today: wcs@4wilmer.com or 800-494-5637. To see Wilmer's complete line of notepads, visit 4wilmer.com

Promotional items create a positive brand image that shapes opinions over years of time. For under a dollar per sheet of 12 labels, Scratch-A-Dose calendars are an ideal way to keep your customer's name in front of their patients on a daily basis. Perfect for hospitals, physician offices, clinics, veterinarians, health food stores and pharmacies, Scratch-A-Dose are comparable in price to other residual marketing promotional items like pens, stress balls and other pill reminders. Selling practical and functional Scratch-A-Dose charts to your customers in the healthcare industry helps them effectively position their brand and develop strong bonds with their patients (who'll never miss a dose again!).

Remembering to take medications or supplements on a daily basis can be challenging for some, and nearly impossible for others. Our newly patented Scratch-A-Dose chart helps track daily doses for both patients and pets. Sheets of removable months can be hung up, or the labels can be peeled off and applied to the Rx/vitamin bottle. When the daily dose is taken, the day is then scratched off.

# SCRATCH-A-DOSE

REMOVES ALL DOUBT

## A MARKETING GIVEAWAY THAT REALLY SUITS A PATIENT'S NEED











# Joel Wynne

Wilmer Director of Sales & Marketing, answers questions inquiring minds want to know.

"How can I be a part of the Voice of the Customer survey?"

Thank you for asking! We just wrapped the last survey of the year, but there will be more opportunities next year for you to participate. Since it is impossible for us to meet with all of our customers, yet vitally important to hear from all of you on a regular basis, we send a survey link via email every quarter. If you do not

currently receive the surveys, simply visit 4wilmer.com and join our email list from our homepage. Or you can send an email to wcs@4wilmer.com and request to be added. Joining our email distribution list will ensure you receive the survey, and as an added bonus for signing up, you will also receive the latest updates on Wilmer's products and services.

Designed to help YOU better serve your customers, example survey questions include: "how satisfied are you with the quality and variety of products and services, delivery time for orders, customer service, and marketing and product offerings?" It's your opportunity to tell us what you

think and to share what you are seeing in the market. The survey gathers quantitative and qualitative feedback from you, and these i nsights help us identify the actions we need to take to improve your experiences.

Many thanks to all our valued customers for contributing to this important initiative each quarter. We very much appreciate the feedback.

# 3-On-A-Page Checks Do your customers need a simple and

Account for every transaction

secure process for writing and keeping track of checks? Wilmer has the solution! Our 3-On-A-Page manual checks provide a secure and easy-to-use system for writing checks and record keeping. Wilmer also has starter kits that will

provide your customers with all they need to manually take care of their finances.



Add a logo to your check for FREE, 7-Ring

Checkbook Binder, 200 - 2pt Deposit Tickets,

Pre-inked Endorsement Stamp, 7-Ring Vinyl

Pocket Organizer, Check Stub Storage Box

# **Healthcare Labels**

#### Maintaining maximum control and compliance

improve patient safety? Offer Wilmer custom labels! Label solutions play a critical role in patient health and safety as well as having an impact on both institution and provider reputations. Wilmer's custom labels deliver a wide variety of options for any healthcare industry. JAN'JAN JAN JAN

How can your healthcare customer's

**Types of Labels:** · Charting labels

- Inventory labels Parking permits
- Sticker sheets
- Visitor passes



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#### **Great for:** · Enhancing patient care: warning labels, prescription alerts, allergy

- notifications Equipment identification: identify equipment from various departments
- **How to Reach Wilmer Customer Service**

### **Customer Service 800.4WILMER** Phone/Fax.....800.494.5637

800.553.4849 fax Presentation....888.567.7373

**Folders** 866.902.6978 fax cs@wilmerfolders.com

Labels.....cs@wilmerlabels.com 800.443.8847

Email.....wcs@4wilmer.com (customer service)

**Email Invoicing** Requests.....wcs@4wilmer.com

Mail Order Requests.....Wilmer 515 W. Sycmore St. Coldwater, OH 45828

Wilmer online portal....yourwilmer.com

eCommerce.....4printplayer.com

# **SECURITY AND ACCURACY**

Wilmer's deposit tickets and deposit bags protect your customer's profits

Deposit tickets and deposit bags are perfect companions,

ensuring accuracy and security for transactions and keeping cash safe during transfer. Deposit tickets are ideally suited for a number of business types to help track funds, with benefits and features including:

- · Booked, loose and laser deposit ticket options let your customer decide how they want to track cash Personalized with name,
- address and bank information



monthly bank runs, help ensure protection with Wilmer's deposit bags

- · Clear or white security bags options · Easy to seal press2Lok closure
- Easy-to-read FED-compliant barcodes with numbering
  - High-visibility void feature



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