

## Wilmer Products Now on Navitor.com!

Seamless online ordering for checks, forms and envelopes.

Wilmer products are now available to order on Navitor.com! You can order the same trusted checks, forms and envelopes directly through the Navitor.com website.



### Q. What do I need to do?

**A.** If you have not already done so, please contact us at [wilmer@4wilmer.com](mailto:wilmer@4wilmer.com) with your current email address and Wilmer account number so we can establish your online account access to Navitor.com and keep you posted on other important updates and offers like **FREE Ground Shipping on New Checks, Forms and Envelopes** (Online Ordering Only). You can also visit our new Wilmer Welcome Page to see more information and request your account access: <https://info.navitor.com/acton/media/8312/wilmerwelcome>.

As the major business system updates move forward, watch for more products coming to Navitor.com soon:

- Financial Accessories
- Healthcare Products
- Software Compatible Envelopes
- Stock Laser Checks and Forms
- Pressure Seal Checks and Forms

### Q. How will this benefit me?

**A.** Enjoy many self-service features and benefits, such as:

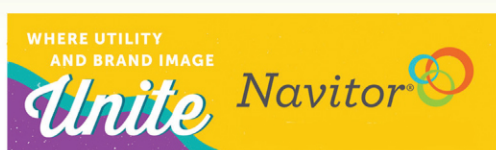
- Access to a wider range of products
- Self-service options, allowing you to access order status updates, view order history, and view/pay invoices
- More streamlined, easy-to-read invoices and order/shipping acknowledgements

### Q. Who do I contact for further questions or concerns?

**A.** Continue to count on Wilmer customer service for any additional questions or concerns you may have. Call 800-494-5637, or email [wcs@4wilmer.com](mailto:wcs@4wilmer.com).

With a smoother ordering process, quality you trust, and reliable customer support, getting Wilmer products is easier than ever.

And YES! If you are wondering about the Wilmer Real Rewards program, you will continue to earn rewards based on the purchase of qualifying Wilmer products by filling out and submitting your rewards coupon with your order, to Wilmer customer service.



## Cold Hard Cash for the Holidays

Treat yourself with Wilmer Rewards

What's your spending budget for holiday gifts this year? According to recent surveys, consumers plan to spend an average of \$1,069 on holiday purchases this year. Wilmer is here to help you meet that budget with our Wilmer Real Rewards cash-back program.

**How it works:** quite simply, the more you sell the more you earn! Get \$10, \$25 even \$50 in cash rewards on your Wilmer Prepaid Visa® Card with every qualifying order. **Not participating yet?** No problem! Go to [4wilmer.com/rewards](http://4wilmer.com/rewards) to get started. We'll help make your holidays very merry and bright with Wilmer Rewards.

Source: chainstoreage.com

For A Limited -Time GET DOUBLE WILMER REWARDS on every PSMailers Solution You Sell!

# 3's, please!

## Wilmer enhances 3-On-A-Page Checks

It's not easy to improve on things that come in threes: primary colors, Olympic medals, musketeers, amigos, and little pigs, just to name a few. But Wilmer has managed to enhance our popular 3-On-A-Page Manual Checks by adding new quantities, colors, and pantograph options:

- ✓ Quantities: 150, 300, 600, 900 and 1200
- ✓ Number of Parts: 1 Part and 2 Part
- ✓ Check/Stub Styles: FS, 950, FSP, S, SP, SI and IPC
- ✓ Pantographs: Safety, Knit, Marble and Parchment
- ✓ Colors\*: Blue, Burgundy, Green, Tan, Teal, Purple, Pink and Yellow

\*Not all colors available in all pantographs

Looking for other check solutions? Wilmer also offers compact checks and pocket checks. For more information on additions to our full line, visit [4wilmer.com](http://4wilmer.com). To place an order, call (800) 494-5637 or email [wcs@4wilmer.com](mailto:wcs@4wilmer.com).



## Scratch-a-Dose Reminder Labels

# SCRATCH-A-DOSE

## Just What the Doctor Ordered

Wilmer's Scratch-a-Dose scratch-off prescription daily reminder label system is the perfect example of Wilmer's innovative product offerings. The patented label design is a simple, but ingenious system that helps patients keep track of their medication and vitamin schedule with ease. Users peel off the appropriate month and place it on the prescription or vitamin bottle. Then each time users take their prescribed dose they simply scratch off the corresponding spot on the sticker. It's a low-cost, visual reminder of their progress ensuring they never miss a dose. Easy for all ages to use for medications, vitamins, eye drops, even pet medications.



Scratch-A-Dose is easy and simple to use!



By offering this product as a stock or custom item, you can help play an important role in improved health outcomes:

- Studies have shown that about 50% of patients with chronic diseases do not take their medications as prescribed. Non-adherence can lead to poorer health outcomes and increased healthcare costs.

- Medication non-adherence is responsible for 33-69% of medication-related hospital admissions in the U.S., and up to 50% of treatment failures, costing approximately \$100 billion annually.

- Research indicates that using pill reminders can significantly improve medication adherence. Patients who use pill reminder tools are up to three times more likely to take their medications as prescribed.

- Patients who use pill reminder systems are also more engaged in their health management. They report feeling more in control and are more likely to follow their treatment plans.

Source: NIH August 2022

## The Must-Have Equipment for Every Modern Office

PSMailers meet demand for productivity (Plus Double Rewards for YOU!)

One of the key trends in office administration today is automation. With a shortage of staff, time and budgets, organizations are feeling the squeeze to increase productivity. If your customers are operating a small-to medium-size business and processing 120,000-300,000 forms per year, PSMailers pressure seal machines are the must have piece of equipment to help offices run smarter.



These systems reduce the time and expense of conventional, printed mailings by automating the fold and seal process of important documents in a fraction of the time and cost. That frees up busy office staff to tend to other important business tasks. Ideal for payroll, billing statements, direct mailings, notices, checks, invoices and so much more.



The demand is high, and Double Wilmer Rewards await you for every PSMailers solution you sell now through 12/31/2024! So put PSMailers sales at the TOP of your fourth quarter goals. To see the full line of PSMailers machines, visit <https://4wilmer.com/products/pressure-seal/equipment/c-23/c-89>. To place an order today, contact Wilmer Customer Service at [wcs@4wilmer.com](mailto:wcs@4wilmer.com) or call (800) 494-5637.



# Hot Takes from PSMailers Guy



## How to Sell PSMailers in 3 Simple Steps

Want to sell PSMailers self-seal systems like hot cakes? Then you're sure to like this Hot Take!

**Here's the fastest way to sell PSMailers in three easy steps:**

- 1. Simplify the summary:** Fold it, seal it, and it's ready to mail, no envelope needed. How's that for an easy elevator pitch?
- 2. Demonstrate the value:** PSMailers folder/sealer systems can reduce time and labor spent on the manual process of folding, stuffing, sealing—and in some cases addressing—document mailers. Have you ever met a customer who didn't want to save time and money on labor, supplies and other resources?
- 3. Know the product top to bottom, inside and out:** Visit [psmailers.com](http://psmailers.com) to view demo videos, take advantage of valuable Wilmer support documents, and direct questions to sales or customer service support for expert answers. The more you know, the more you can sell!

Speaking of selling, let's not forget your \$100 Wilmer Rewards for the sale of every machine now through 12/31/2024! Cash back adds just the right heat to this Hot Take.

**Keep it simple – and keep selling!** PSMailers Guy

## We're Giving You the Works on Labels & Folders

Your customers have long enjoyed the quality and reliability of Wilmer's complete range of labels and folders. Since Wilmer's acquisition by Taylor in 2015, our sister companies, FolderWorks and Label Works, have been producing these custom products.



Now, as we streamline operations, all folder and label orders will be handled directly through FolderWorks and Label Works. This change ensures a smoother, more efficient experience for customers. Going forward, invoices will reflect these company names instead of Wilmer. Rest assured, while the invoices are changing, the exceptional quality, service, and dedication you've come to expect from Wilmer remain unchanged.

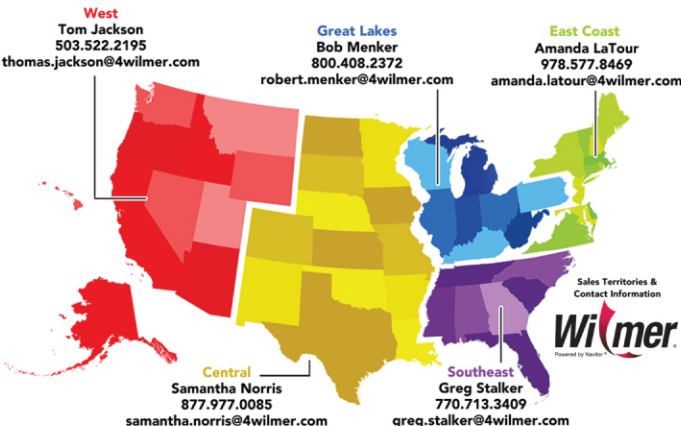
We appreciate your continued support as we make this exciting transition to "the works."

# No More Excuses

## Why Doctor's Excuse Notes are crucial in the workplace, school and more

Absences in the workplace and educational institutions are taken very seriously. Doctor's excuse notes have long been the official documentation to confirm that an individual has been seen and evaluated by a healthcare provider for a medical condition that necessitates time away from school or office. Wilmer is proud to offer Doctor's Excuse Notes that play a vital role in preventing abuse while protecting public health and individuals' privacy. Choose from one- and two-part standard non-secure books and pads in several sizes, layouts and colors. **There's no excuse not to order this quality product from Wilmer!**

## KNOW YOUR SALES REP!



At Wilmer, our sales consultants are really solutions consultants – experienced professionals who are experts in helping your business grow and prosper with the right solutions for your customers' everyday needs. Wilmer sales consultants cover the US coast to coast! Reach out to your designated sales consultant in your region for support and they will be able to assist you. Get to know us better by joining our email list at [4wilmer.com](http://4wilmer.com), plus you'll receive news about new products and updates on existing offerings.

### Customer Service 800.4WILMER

### National Sales Consultants

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800.553.4849 fax

Email.....[wcs@4wilmer.com](mailto:wcs@4wilmer.com)  
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(marketing)

[artwork@4wilmer.com](mailto:artwork@4wilmer.com)  
(artwork files only)

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Website.....[4wilmer.com](http://4wilmer.com)

Mail Order Requests.....Wilmer  
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Coldwater, OH 45828

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eCommerce.....[4printplayer.com](http://4printplayer.com)

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